

**BPP Job Description**

**Job Title -** Corporate Development – Senior M&A Transaction Manager

**Department** Group Finance

**Location** Home and office based.

**Additional details** Base office location is London Portsoken Street

**Contract type** Full time and permanent.

**Hours of work** 37.5 hours per week

**Reporting lines** Director of Corporate Development

**Job Purpose**

As part of BPP’s strategic growth plans, we are expanding our Mergers and Acquisitions team to support our corporate development activity and manage any corporate acquisitions made by the BPP Education Group. The role requires strategic thinking, transaction execution, and strong financial acumen in a fast-paced environment.

As a Senior M& A Transaction manager focusing on the buy-side of a transaction, you will support the Director of Corporate Development to lead transactions end-to-end, conducting financial analysis, and partnering closely with the leadership team to shape and execute the company’s growth strategy.

Reporting to the Director of Corporate Development, you will work across the business, collaborating closely with members of BPP’s Group Leadership Team. This is a multifaceted role offering exposure to different workstreams and departments providing an opportunity to be part of the company’s exciting growth journey.

**Key Responsibilities**

Responsibilities include but are not limited to:

**Strategic Planning & Deal Origination**

* Partner with senior leadership to develop the inorganic growth strategy across core and emerging education markets.
* Identify, evaluate, and prioritise acquisition and partnership targets.
* Conduct market scans, competitive intelligence, and strategic assessments.

**Transaction Execution:**

* Lead execution of M&A and partnership deals, from preliminary discussions through to close.
* Manage due diligence processes across financial, commercial, legal, and operational workstreams.
* Build and present investment cases to support decision-making.

**Financial Modelling & commercial Assessment**

* Develop and oversee financial models and valuation analyses.
* Assess commercial risks, upside scenarios, and investment cases and synergies.
* Collaborate with finance and external advisors to ensure sound financial and strategic rationale.

**Stakeholder Management**

* Work cross-functionally with internal teams (Finance, Legal, Operations, Academic, etc.) and manage third-party advisors.
* Communicate effectively with Executive stakeholders and external partners.
* Contribute to integration strategy and planning to ensure successful delivery of value.

**Skills, experience & qualifications required – Essential.**

* University degree or equivalent
* Qualified Accountant (ACA, ACCA, or CIMA)
* M & A advisory, transaction consulting or strategy consulting experience.
* Strong Project Management and Stakeholder Management experience.
* Horizon scanning/market research experience
* Experience in or understanding of the education sector preferable.
* Excellent interpersonal and communication skills.
* Self-starter with the ability to thrive in a fast-paced, entrepreneurial environment.
* Ability to see the big picture.
* Experience of financial modelling and calculation of KPIs
* Experience of presenting research data in a clear and succinct manner
* Experienced with Excel, PowerPoint, and MS Word

Qualifications and Experience

* Essential - Qualified (CIMA, ACCA, ICAEW, ICAS, AAT)
* Preferred – Previous experience of working in M&A
* Preferred – Previous experience working in the Education Sector